



North Bay Market Share Charts

- **Marin County, All Residential**
- **Marin County Residential, \$3 Million+**
- **Marin County Residential, \$5 Million+**
- **Marin, Sonoma & Napa Counties, All Residential**
- **Marin, Sonoma & Napa Counties Residential, \$2 Million+**
- **Marin, Sonoma & Napa Counties Residential, \$5 Million+**

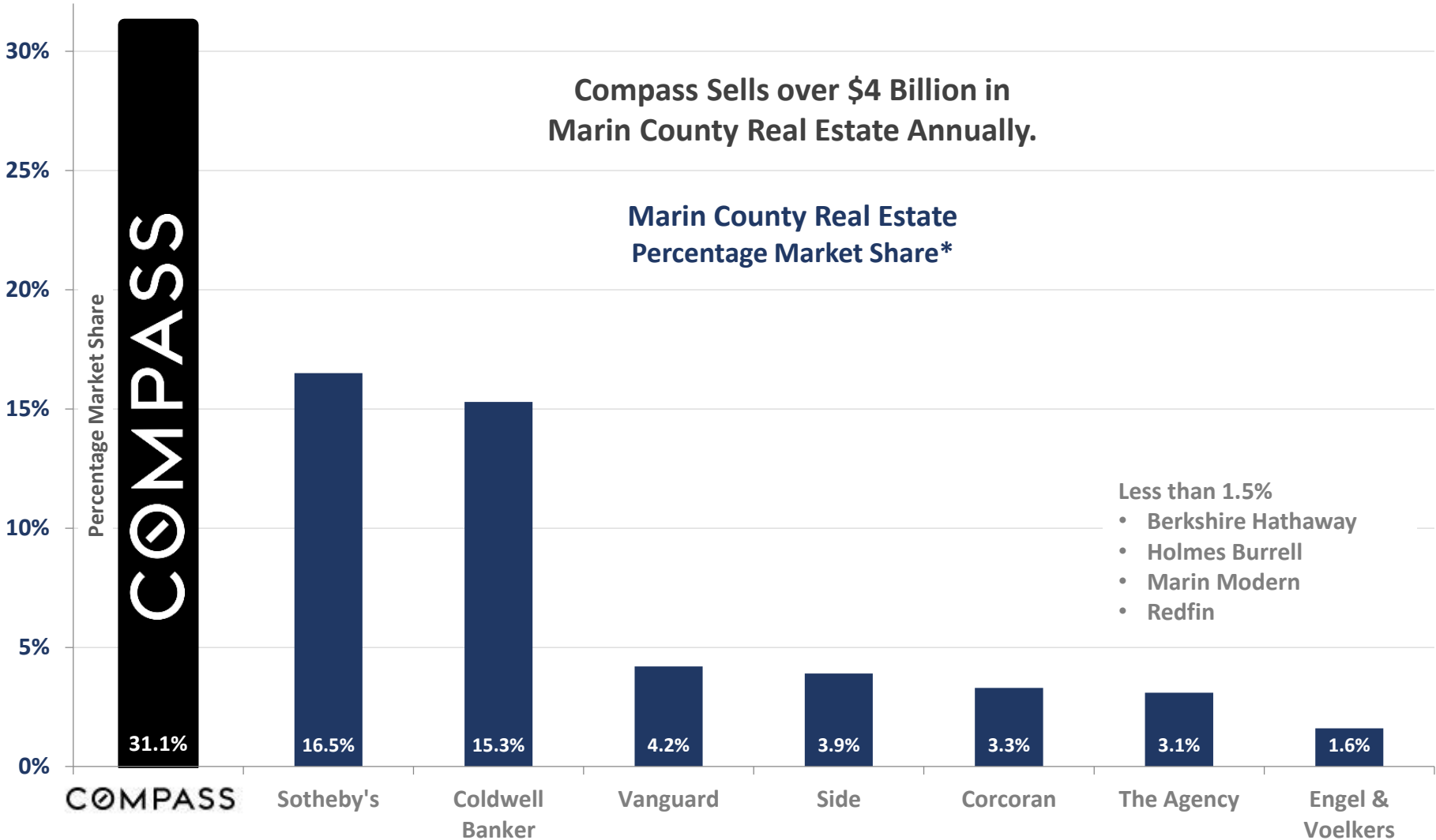
Bay Area Market Share Charts

- **All Residential**
- **Residential, \$5 Million+**
- **Residential, \$10 Million+**

* Transaction-side, residential dollar-volume sales reported to MLS, per Broker Metrics, Bareis MLS or cross-MLS analysis, for selected brokerages. Analysis made in good faith using available data from sources deemed reliable, but may contain errors and subject to revision. Not all sales are reported to MLS. Compass is a real estate broker licensed by the State of California, DRE 01527235. This report has been prepared solely for information purposes.

Marin County Home Sales by Broker*

Percentage Market Share, by Dollar Volume Sales

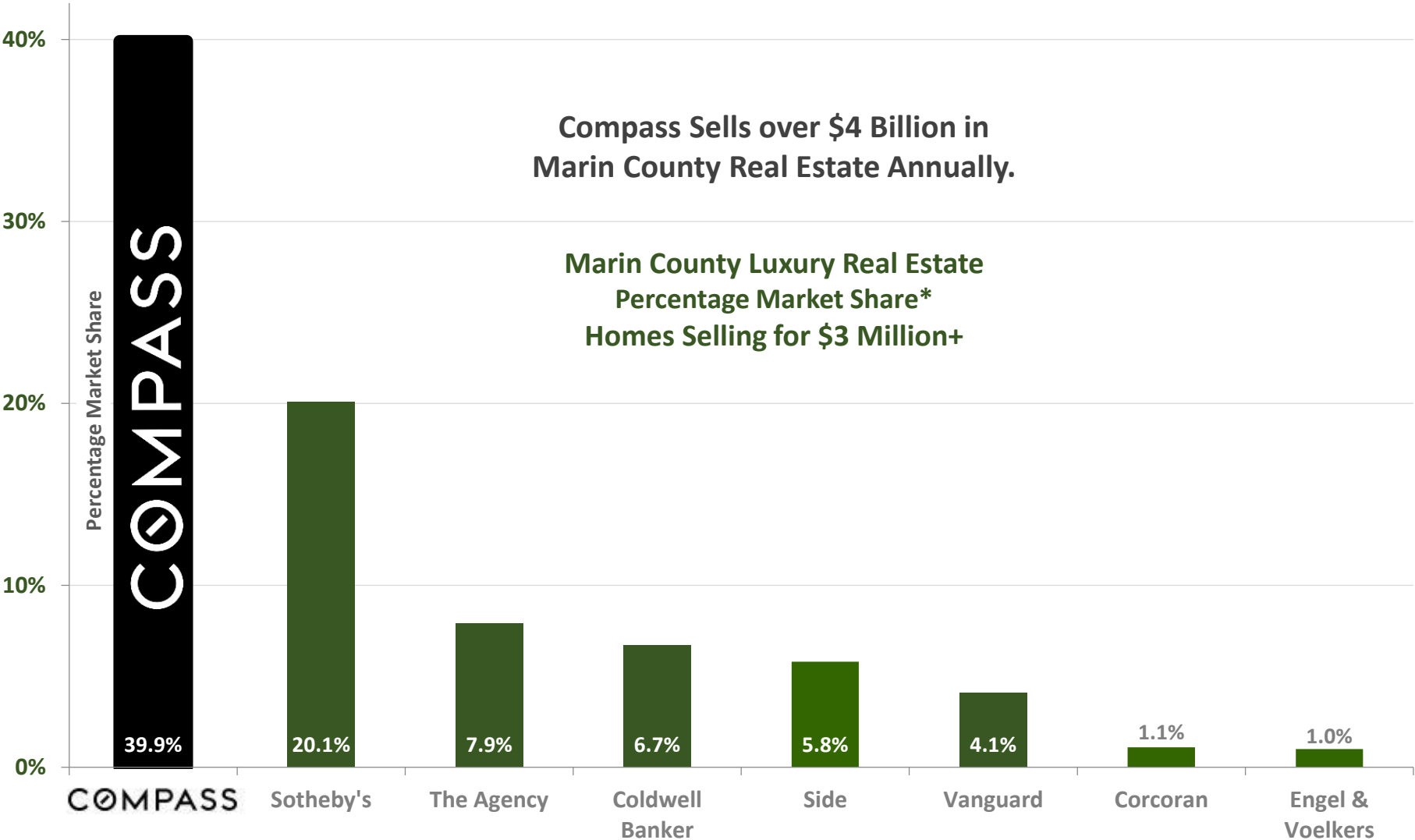


* 12 months residential property sales reported to Bareis MLS 11/1/20-10/31/21. Analysis made in good faith using MLS data compiled by Broker Metrics by transaction-side dollar volume sales for top 340 listed offices/brokers. Not all sales are reported to MLS.



Marin County Luxury Home Sales*

Percentage Market Share, Dollar Volume, \$3 Million+ Sales



Compass Sells over \$4 Billion in Marin County Real Estate Annually.

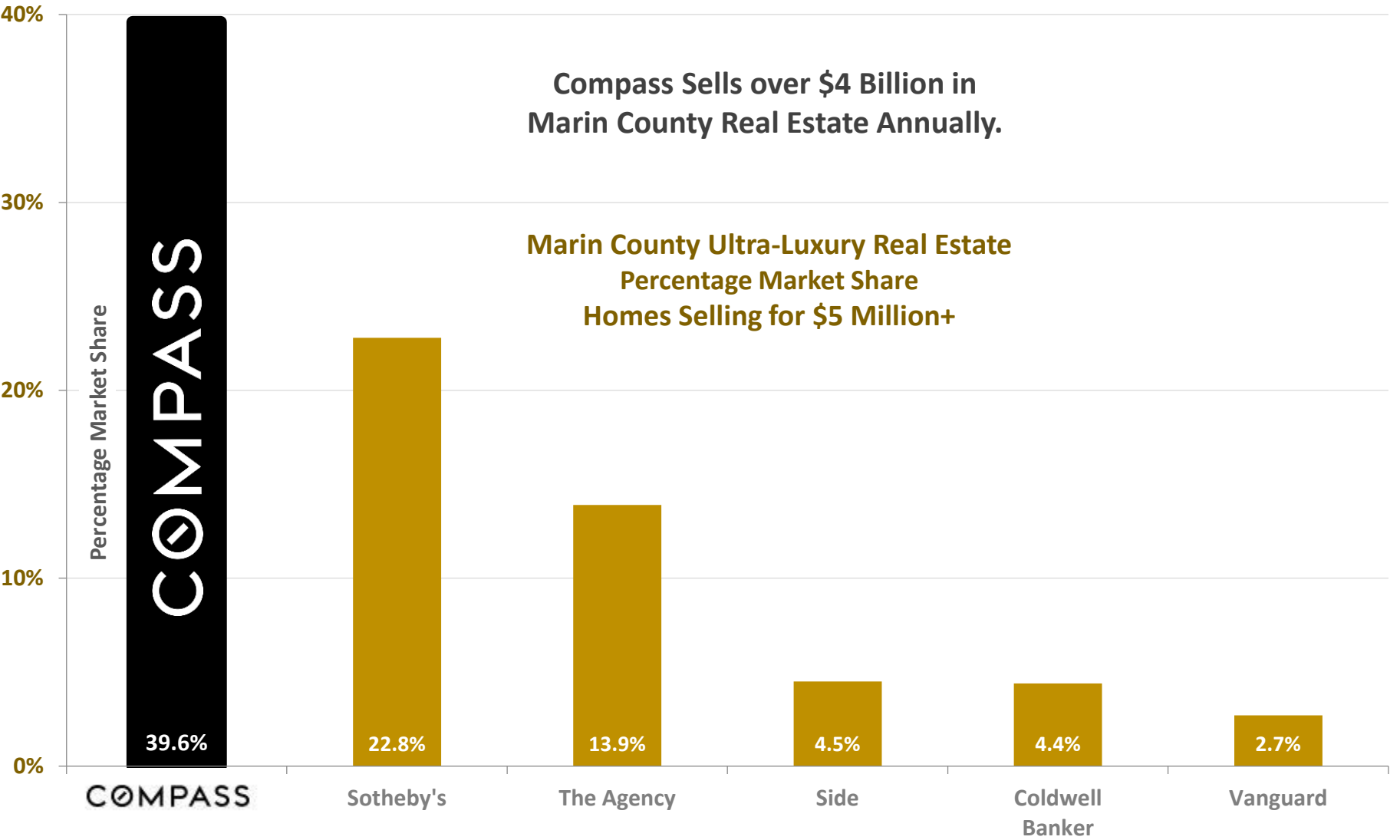
Marin County Luxury Real Estate Percentage Market Share* Homes Selling for \$3 Million+

* 12 months residential property sales reported to Bareis MLS 11/1/20-10/31/21. Analysis made in good faith using MLS data compiled by Broker Metrics by transaction-side dollar volume sales. Not all sales are reported to MLS.



Marin County Ultra-Luxury Home Sales*

Percentage Market Share, Dollar Volume, \$5 Million+ Sales

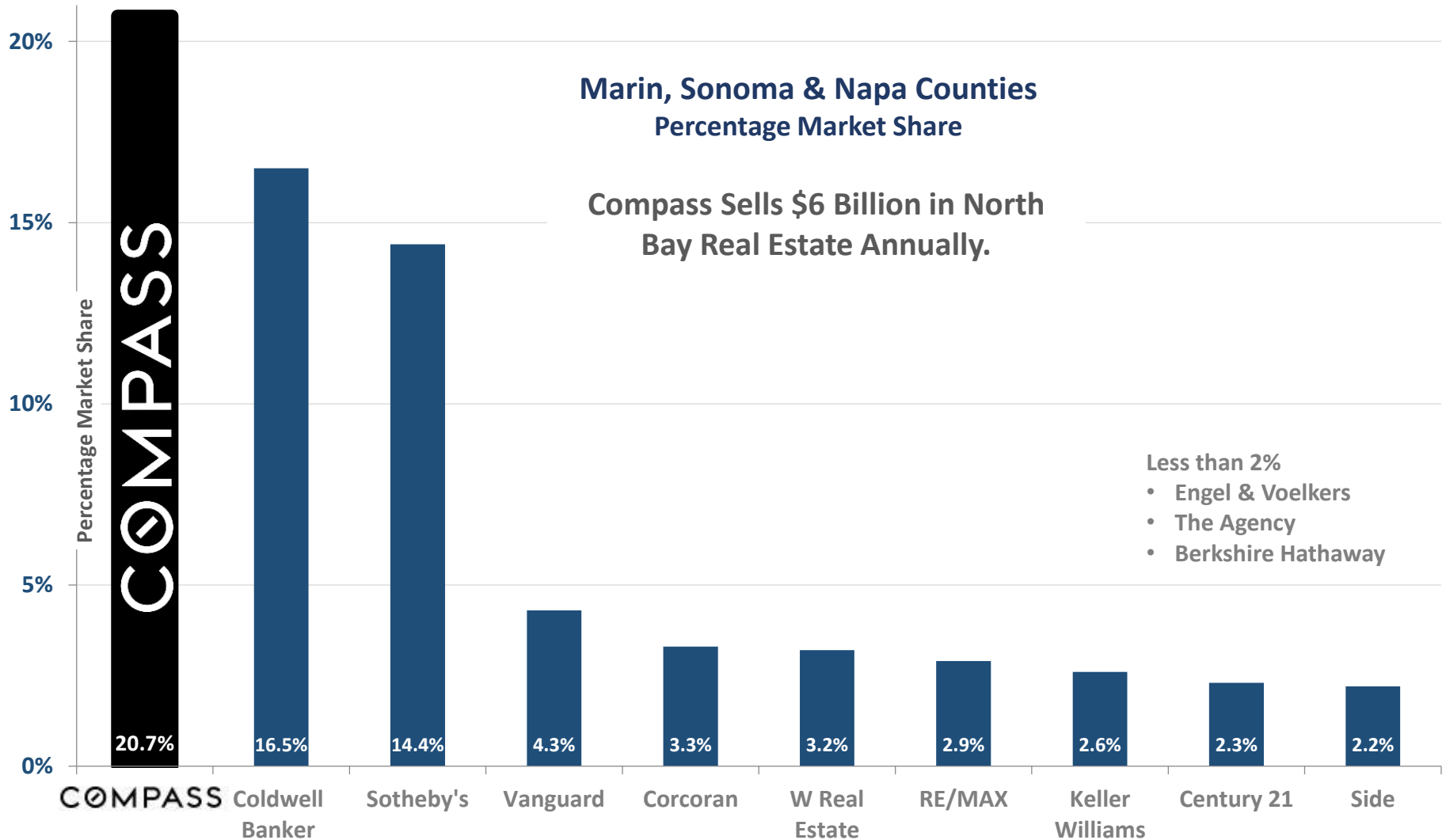


* 12 months residential property sales reported to Bareis MLS 11/1/20-10/31/21. Analysis made in good faith using MLS data compiled by Broker Metrics by transaction-side dollar volume sales. Not all sales are reported to MLS.



North Bay Home Sales by Broker*

Percentage Market Share, by Dollar Volume Sales

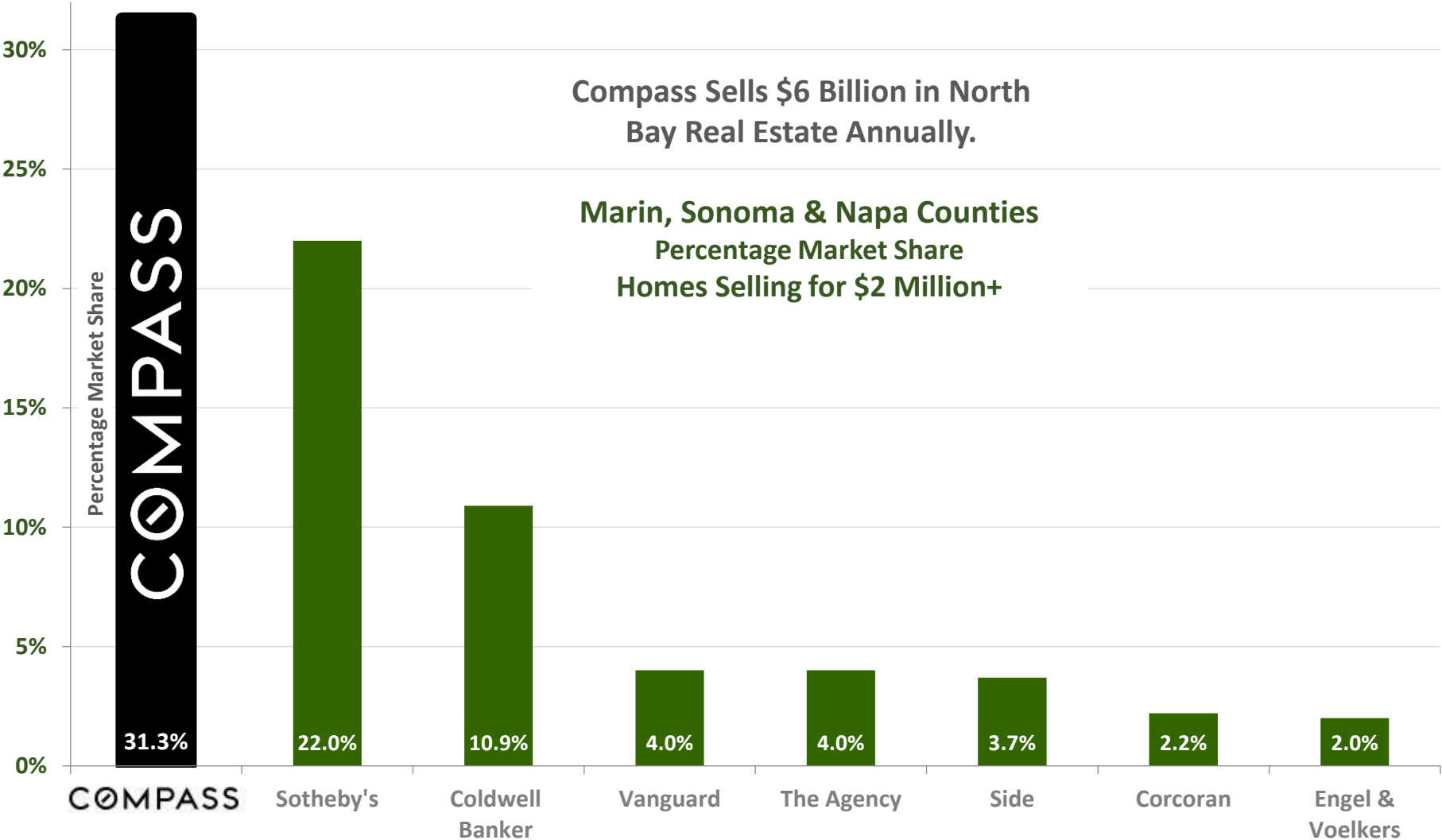


* 12 months residential property sales reported to Bareis MLS 11/1/20-10/31/21. Analysis made in good faith using MLS data compiled by Broker Metrics by transaction-side dollar volume sales. Not all sales are reported to MLS.



North Bay Higher-Price Home Sales*

Percentage Market Share, Dollar Volume, \$2 Million+ Sales



Compass Sells \$6 Billion in North Bay Real Estate Annually.

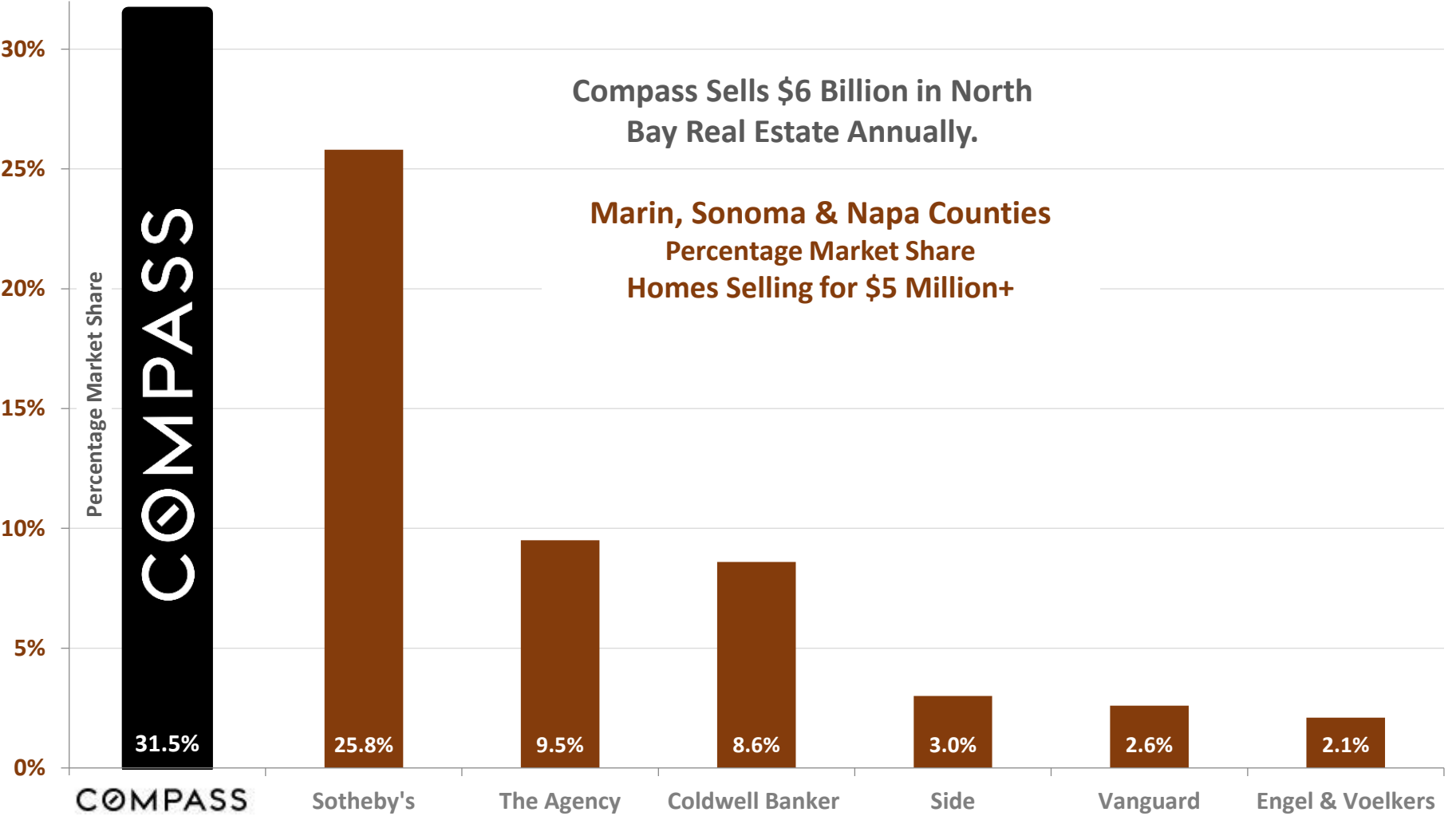
Marin, Sonoma & Napa Counties
Percentage Market Share
Homes Selling for \$2 Million+

* 12 months residential property sales reported to Bareis MLS 11/1/20-10/31/21. Analysis made in good faith using MLS data compiled by Broker Metrics by transaction-side dollar volume sales. Not all sales are reported to MLS.



North Bay Ultra-Luxury Home Sales*

Percentage Market Share, Dollar Volume, \$5 Million+ Sales

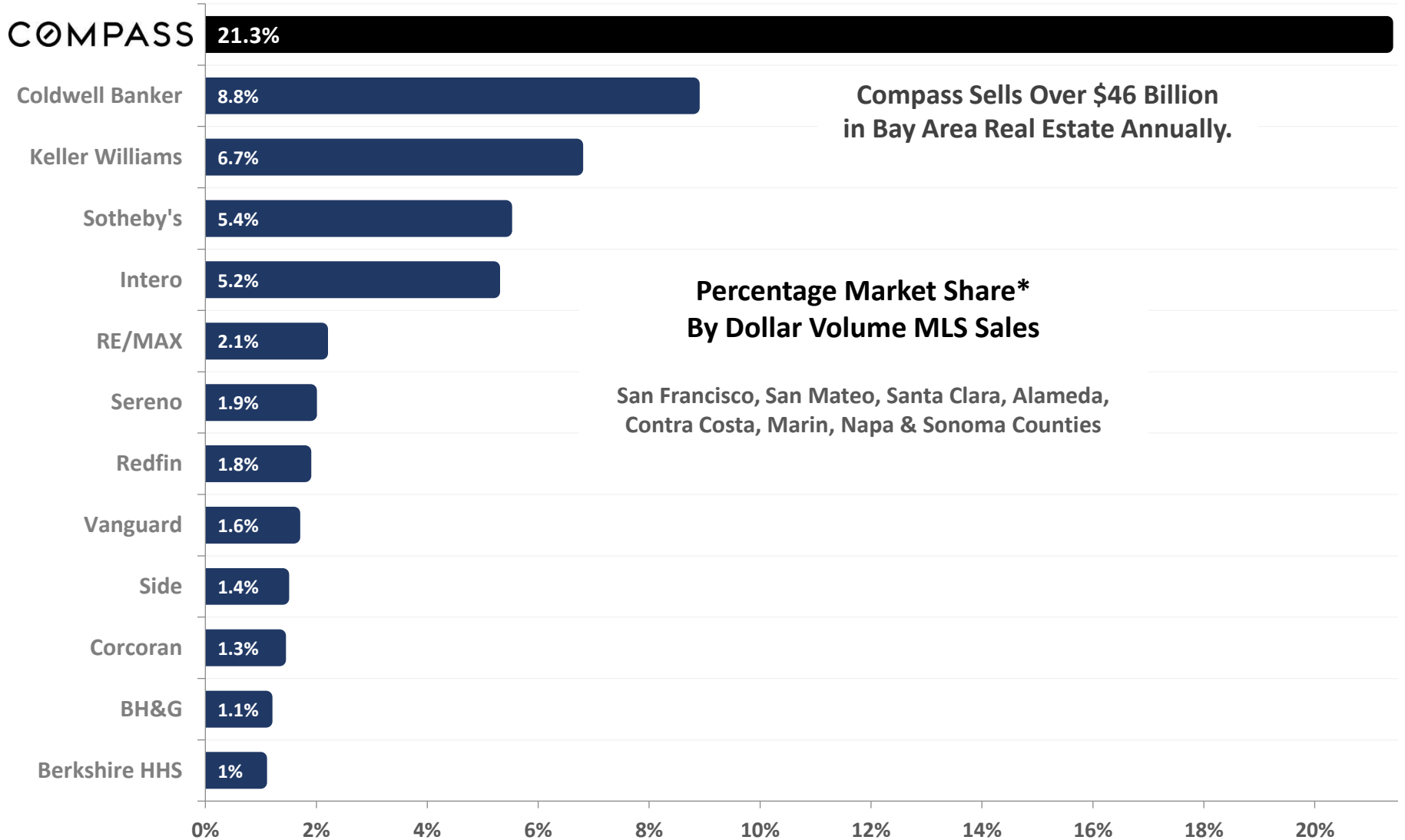


* 12 months residential property sales reported to Bareis MLS 11/1/20-10/31/21. Analysis made in good faith using MLS data compiled by Broker Metrics by transaction-side dollar volume sales. Not all sales are reported to MLS.



San Francisco Bay Area Home Sales*

Percentage Market Share by Broker

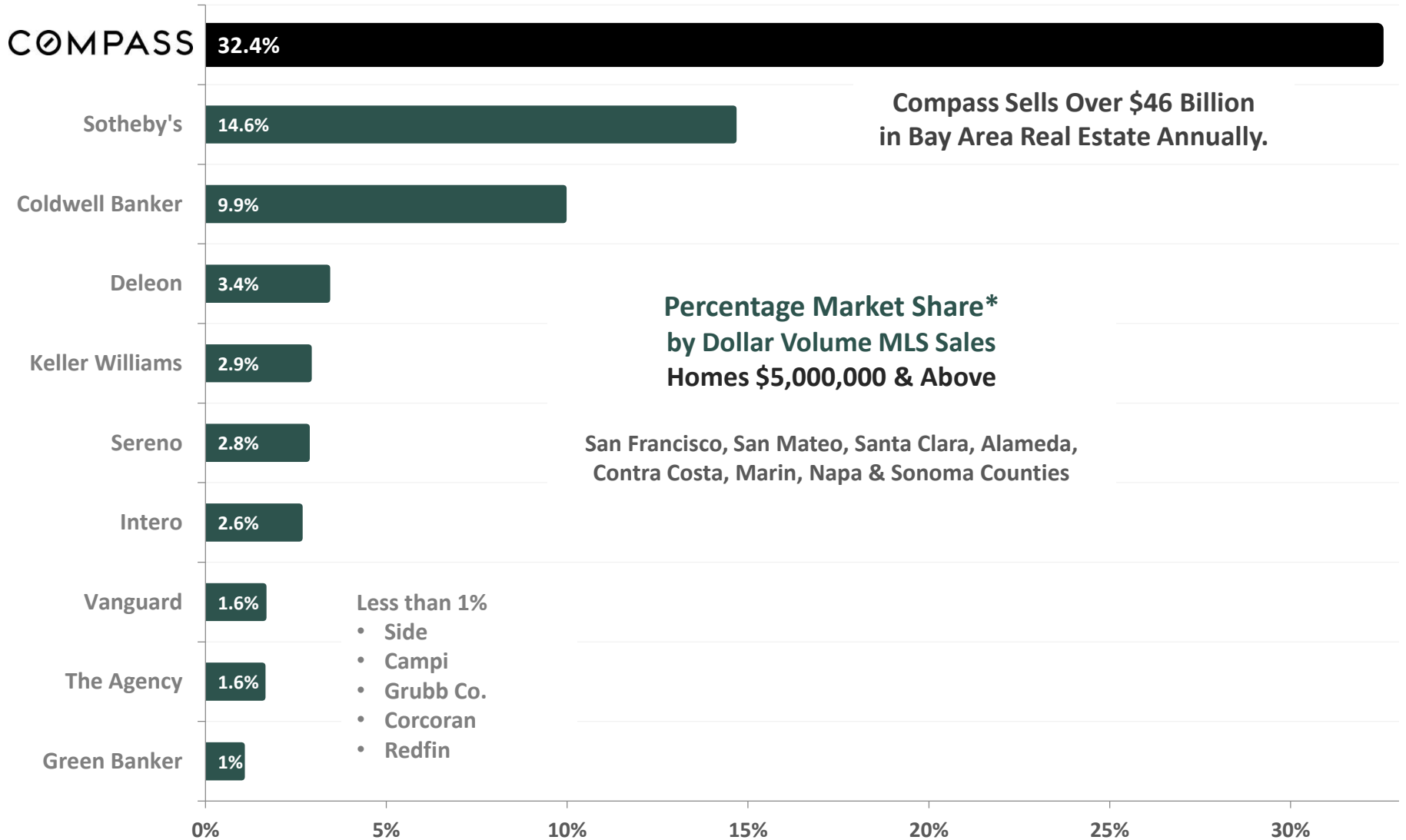


*12 months transaction-side residential property sales reported to Bay Area MLS Associations, 11/1/20 – 10/31/21, per Broker Metrics. Based on top 1465 ranked offices/brokerages. Analysis made in good faith.



San Francisco Bay Area Ultra-Luxury Home Sales

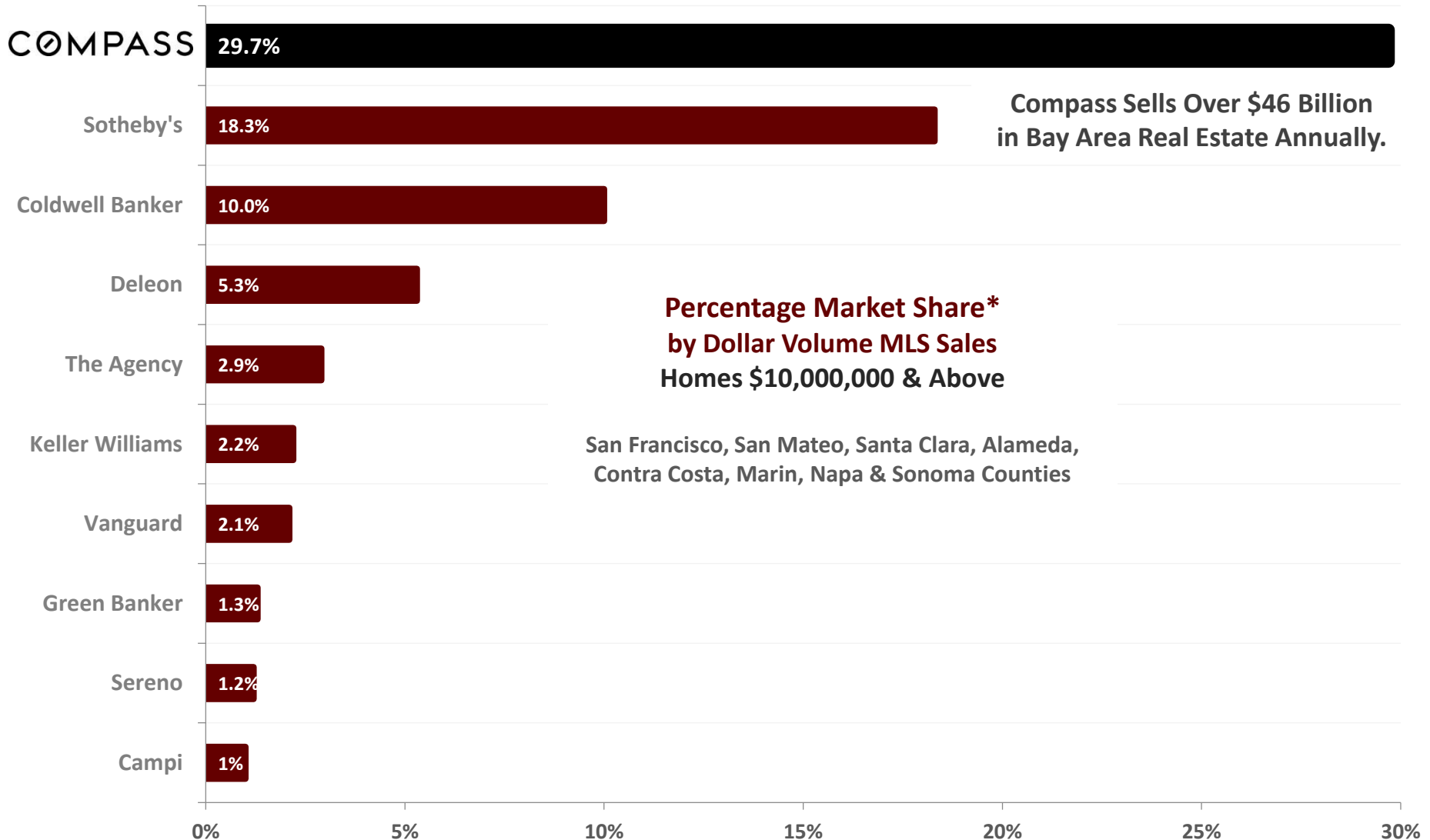
Percentage Market Share, Homes Selling for \$5 Million+*



*12 months transaction-side residential property sales reported to Bay Area MLS Associations, 11/1/20 – 10/31/21, per Broker Metrics. Analysis made in good faith.

San Francisco Bay Area Ultra-Luxury Home Sales

Percentage Market Share, Homes Selling for \$10 Million+*



*12 months transaction-side residential property sales reported to Bay Area MLS Associations, 11/1/20 – 10/31/21, per Broker Metrics. Analysis made in good faith.

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