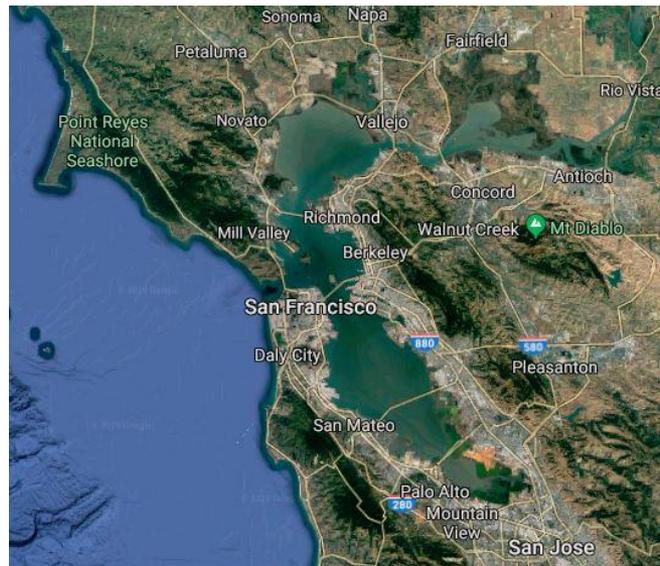


San Francisco Bay Area Selected Supply & Demand Statistics

Effects of the Coronavirus: MLS activity by week,
per Broker Metrics, for 6 inner Bay Area counties

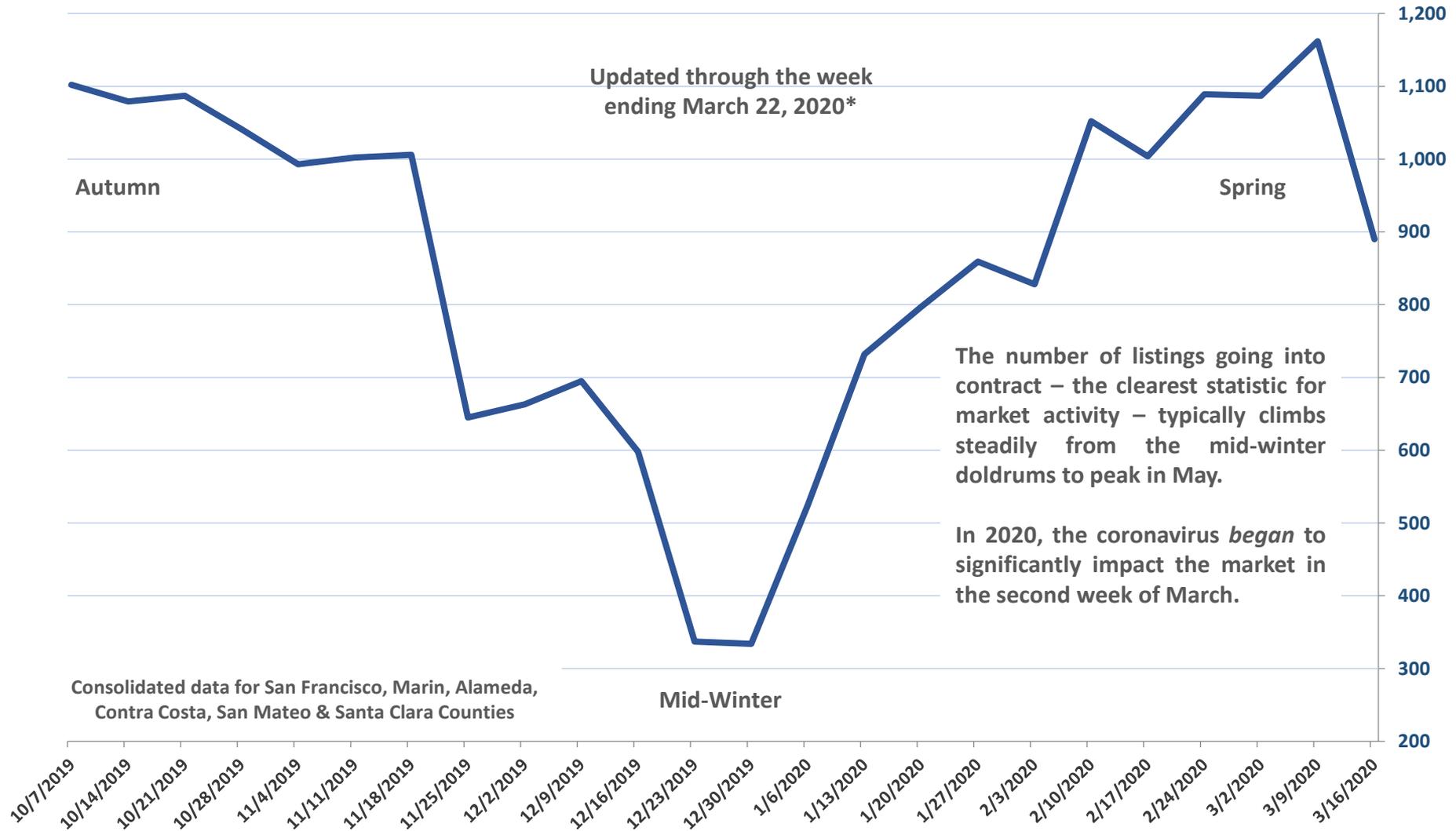
Due to the lag time – typically 3 to 5 weeks – between offers being accepted and sales closing escrow, it is too soon for sales activity to clearly reflect any impact of the virus.



* MLS reported data for San Francisco, Marin, Alameda, Contra Costa, San Mateo & Santa Clara Counties, per Broker Metrics. Last week's data will change with late reported activity, but typically not of a magnitude to affect general trend lines significantly. Data from sources deemed reliable but may contain errors and subject to revision. All numbers are approximate.

San Francisco Bay Area: Listings Accepting Offers

Number of Listings Going into Contract by Week, 10/7/19 – 3/22/20

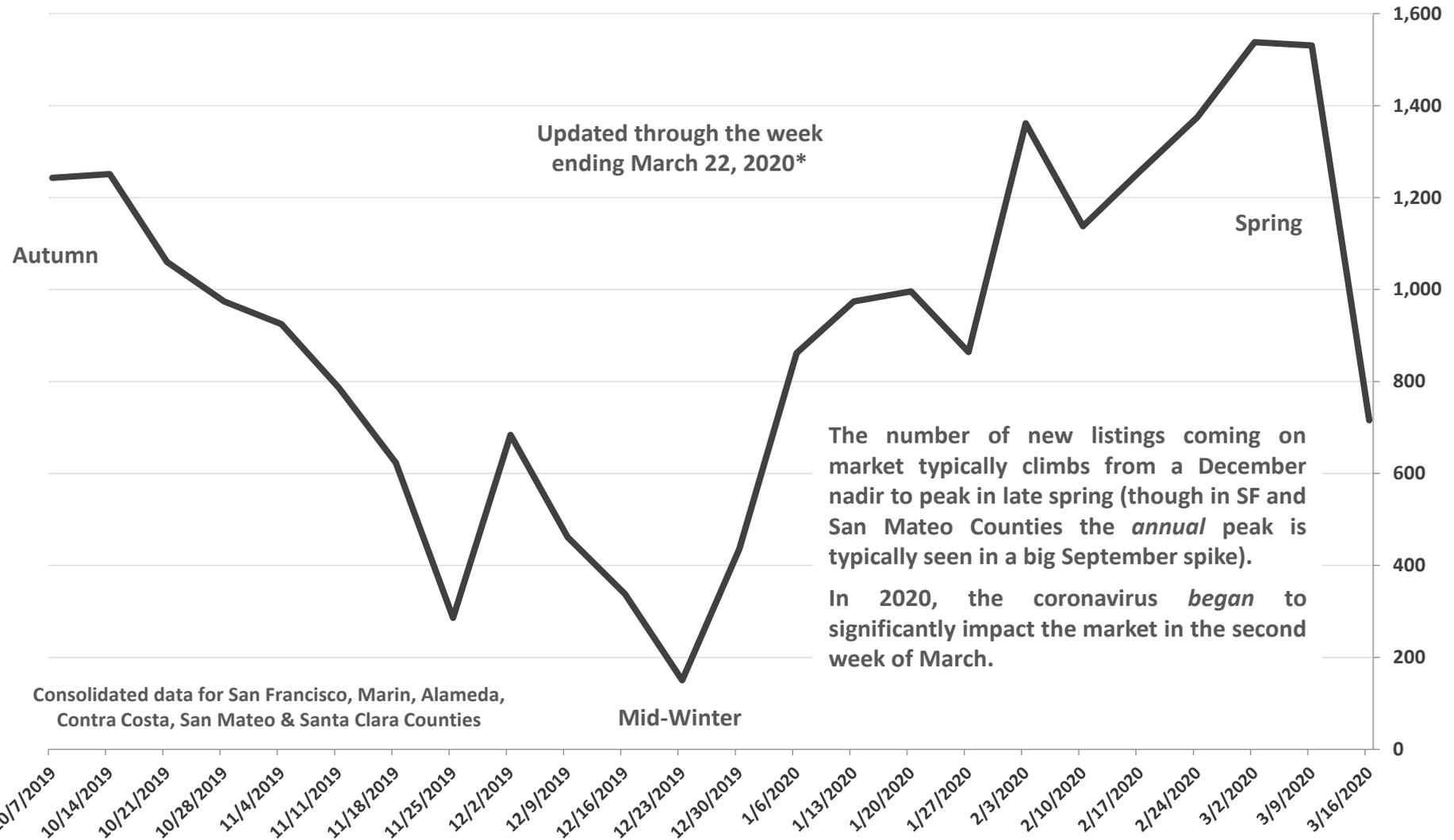


* MLS reported data 6 inner Bay Area Counties, per Broker Metrics. Last week's data will change with late reported activity, but typically not of a magnitude to affect general trend lines significantly. Data from sources deemed reliable but may contain errors and subject to revision. All numbers are approximate.



San Francisco Bay Area: New Listings Coming on Market

New Inventory by Week, 10/7/19 – 3/22/20



* MLS reported data 6 inner Bay Area Counties, per Broker Metrics. Last week's data will change with late reported activity, but typically not of a magnitude to affect general trend lines significantly. Data from sources deemed reliable but may contain errors and subject to revision. All numbers are approximate.

San Francisco Bay Area: Listings Withdrawn from Market

Listings Pulled Off Market (Expired or Withdrawn), by Week, 10/7/19 – 3/22/20

Updated through the week ending March 22, 2020*

The coronavirus began to significantly impact the market in the second week of March ▶

Spring usually sees a *very low* number of listings withdrawn from the market.

December

Autumn

Spring

Consolidated data for San Francisco, Marin, Alameda, Contra Costa, San Mateo & Santa Clara Counties

The 2020 market begins



* MLS reported data 6 inner Bay Area Counties, per Broker Metrics. Last week's data will change with late reported activity, but typically not of a magnitude to affect general trend lines significantly. Data from sources deemed reliable but may contain errors and subject to revision. All numbers are approximate.



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